

SUCCESS Coffee Lounge Space®

Position: Mentor/Facilitator

Location: SUCCESS Space Fredericksburg (Spotsylvania Towne Centre), Virginia

Employment Type: Full-time/Contract

Application Deadline: 2/14/25

About Success Space:

Success Space is a unique café, coworking, and coaching hub located in the heart of Fredericksburg, Virginia. We are dedicated to helping individuals and businesses thrive by providing an environment that sparks creativity, fosters collaboration, and supports personal and professional growth. Our mission is to help scale businesses and improve the lives of others through mentorship, facilitation, and community building. We empower our clients by offering a blend of professional coaching, coworking space, and a welcoming café atmosphere.

Job Summary:

We are seeking a dedicated and passionate Mentor/Facilitator to join our team at Success Space. As a Mentor/Facilitator, you will support individuals in their personal and professional growth by guiding them through group discussions, workshops, and one-on-one mentoring sessions. The ideal candidate will have strong communication skills, a proven background in mentoring or facilitation, and a genuine desire to empower others and help scale their businesses or personal goals. A strong sales background is critical for this position—ideally, someone with experience in selling services or concepts. In addition, this person should ultimately become the spokesperson for Success Space, able to speak in front of others and enroll people into our programs. They will be responsible for calling on companies, organizing speaking engagements outside of the space, and bringing people into events such as Business Book Reviews and the Business Mastermind Accelerator program.

Key Responsibilities:

- Facilitate group discussions, workshops, and one-on-one mentoring sessions.
- Provide guidance, motivation, and support to participants, helping them achieve their personal and professional goals.
- Develop and implement mentoring strategies tailored to the unique needs of an individual.
- Foster a positive, inclusive, and motivating learning environment at Success Space.
- Track progress and offer constructive feedback to guide participants toward success.
- Collaborate with the Success Space team to enhance the overall effectiveness of our coaching and mentoring programs.
- Contribute to the development of new initiatives and programs to support business growth and personal improvement.
- Curate and discuss book reviews related to personal development, business growth, and leadership. These reviews will be shared with our community to inspire and inform.
- Recommend and discuss relevant books with clients as part of their growth and development journey.
- Take a leadership role in representing Success Space to the wider community, including reaching out to companies, organizing speaking engagements, and bringing people into our events and programs.

Qualifications:

- Proven experience in mentoring, coaching, teaching, or facilitation.
- Strong sales experience, with a preference for those who have worked in intangible services or concepts (e.g., coaching, consulting, personal development, etc.).
- Strong interpersonal and communication skills, with the ability to inspire and motivate others.
- Ability to create an engaging, supportive, and constructive environment.
- Preferred experience in curating and discussing book reviews, particularly related to business, leadership, or personal development topics.
- Ability to foster strong client relationships and implement effective customer service strategies to drive satisfaction and retention.

Benefits:

- Competitive compensation package.
- Flexible schedule and work environment.
- Opportunities for professional development and growth.
- Access to a collaborative and dynamic coworking space.
- Be part of a team that's passionate about making a positive impact on businesses and individuals.

How to Apply:

Submit your resume and a cover letter detailing your experience and interest in the role to info@fxbg.success.space.

Join us in making a difference—apply today and become part of a team that's helping scale businesses and improve lives at SUCCESS Space!